

Press Release

Extensis Demonstrates Its Commitment to the Insurance Broker Community by Creating a Dedicated Broker Specialist Team

WOODBIDGE, N.J. -- Extensis Group Inc., the regions' leading PEO, today announced the creation of dedicated Insurance Broker Specialist Team. This team is committed to supporting insurance brokers to meet the challenges of today's insurance market and demonstrates Extensis' long term commitment to working closely with Insurance Brokers to protect their lines of business.

"These are our point-men for the Insurance Broker Community," said Dan Sheridan, President of Extensis. "To have people of this caliber, averaging over ten years of experience in the industry, partnering with Insurance Agents and Benefits Brokers, shows why we are the First Choice for Insurance Agents when dealing with a PEO opportunity."

Leading the team is Sam Christopher, Broker Specialist & Vice President of Sales. Sam has an in-depth understanding of the needs and concerns of small and medium sized business, and 11 years of PEO and benefits consulting experience. He is responsible for building the world-class insurance broker channel for Extensis and recruiting some of the best PEO broker sales consultants in the Northeast.

Jan Kaupas, Broker Specialist & District Sales Manager, has 14 years of experience in the insurance and human resources industries during which he gained an intimate understanding of benefits strategy and consulting.

With more than 30 years of sales experience, George O'Rourke, Broker Specialist & District Sales Manager, offers over 13 years of HR industry knowledge and extensive understanding of benefits strategy and consulting to small business.

More information on the Extensis Broker Specialist Team can be found here:
<http://www.extensigroup.com/documents/Broker-Team.pdf>

Extensis is the largest regional PEO and HR Outsourcing Provider in the Northeast committed to working with Insurance Brokers. Extensis helps insurance brokers gain an edge by successfully defending against national payroll competitors and provide valuable new products for their clients. Extensis is the only regional PEO working with insurance brokers that is backed by ESAC, making it easy for Insurance Brokers to recommend Extensis to their clients.

For more information about our new Insurance Broker Program, please call us at (888) 473-6398, or visit http://selfdefensekit.extensipeo.com?wp_ct=8. You will find the many ways that offering our PEO and HR services compliments your existing products and allows you to protect and grow your clients into the future.

About Extensis Group Inc.

Extensis Group Inc. is the leading Professional Employer Organization in the North-East, providing outsourced HR, Payroll, Administration, Benefits and Workers Compensation Services to Small and Medium sized businesses. For more information call Extensis at (888) 473-6398 or visit www.extensigroup.com.

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